

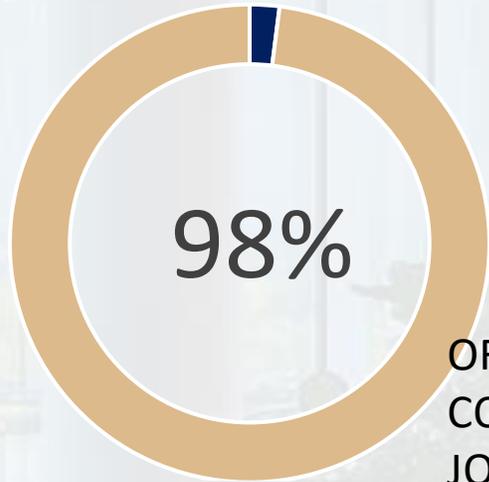
EXPERIENCE THE
FUTURE OF WORK



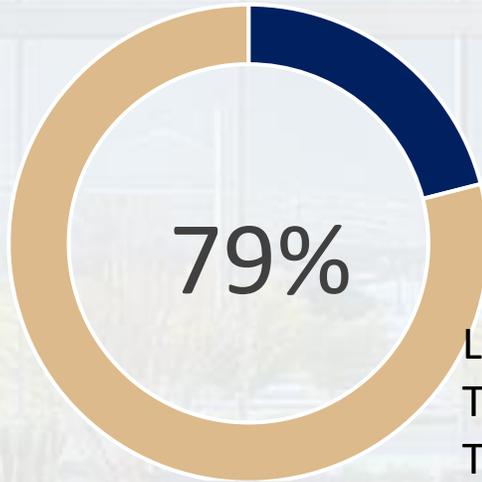
NEXT GENERATION OFFICE EXPERIENCE



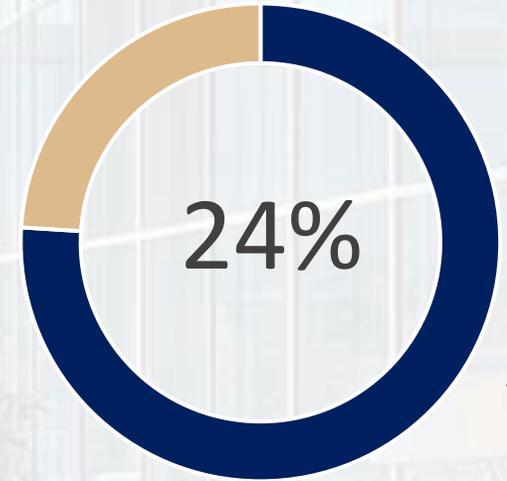
REAL ESTATE CHALLENGES



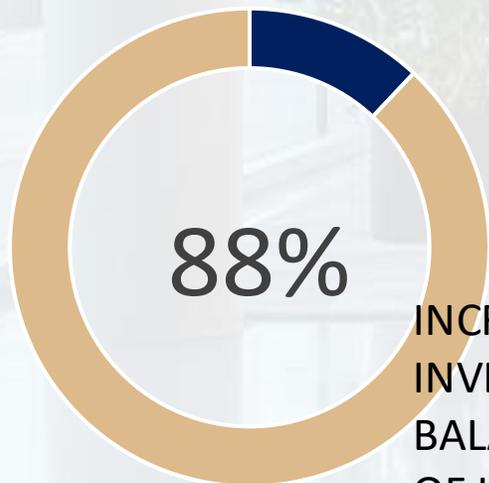
OF OFFICE WORKERS
COULD NOT DO THEIR
JOB AS EASILY W/O
TECHNOLOGY



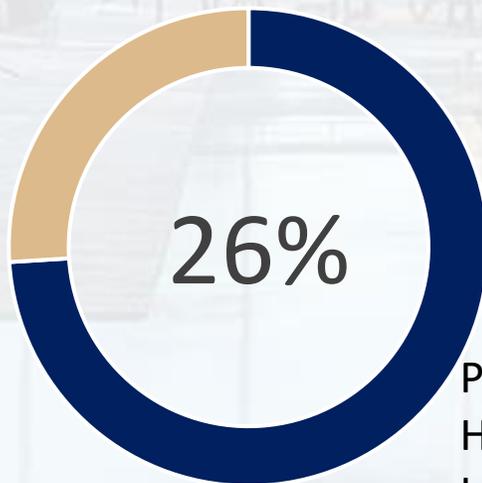
LIKE THEIR OFFICE
TO BE
TECHNOLOGICALLY
ADVANCED



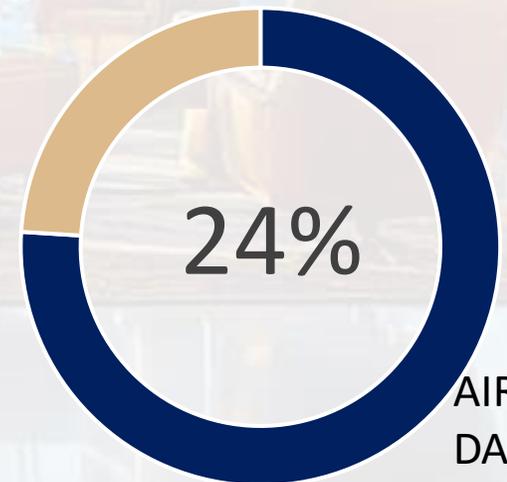
IN-ROOM
TEMP
CONTROL



INCREASE TECHNOLOGY
INVESTMENTS TO
BALANCE PREVALENCE
OF HOME WORKING



PERSONALIZED
HEATING /
LIGHTING



AIR QUALITY
DASHBOARD

WHY SMART BUILDING?

FOR LANDLORD

- STABILITY
- OPERATIONAL& COST EFFICIENCY
- ATTRACT MORE TENANTS
- FLEXIBLE
- HIGHER MARKET VALUE
- ENHANCED SECURITY AND SAFETY
- SUSTAINABILITY
- DATA-DRIVEN DECISION MAKING
- ENABLE AND EVOLVE ESG+R

STAND OUT IN A COMPETITIVE
REAL ESTATE MARKET

FOR TENANT

- COST CONTROL
- ATTRACT EMPLOYEES
- ENHANCE PRODUCTIVITY AND EFFICIENCY OF WORKFORCE
- ENHANCED CONVENIENCE
- OPTIMIZED WORKSPACE UTILIZATION
- INCREASED WELL-BEING
- SUSTAINABILITY AND ENVIRONMENTAL RESPONSIBILITY

OCCUPIERS PREPARED TO PAY
20% RENTAL PREMIUM

HOW TO DESIGN THE BEST PLACE FOR WORK?

FACILITY-CENTRIC SMART BUILDING

- REDUCE ENERGY CONSUMPTION AND CARBON FOOTPRINT OF THE BUILDING
- MAINTAIN INFRASTRUCTURE
- COMPLY WITH REGULATIONS
- REDUCE OPERATING COSTS.
- REDUCE THE NEED FOR INSPECTION.
- REDUCE ERRORS AND FAILURES.
- IMPROVE BUILDING SAFETY
- STABLE ENVIRONMENT AND LESS TOLERATED WITH CHANGES



PEOPLE-CENTRIC SMART BUILDING

- STARTS WITH PEOPLE'S JOURNEYS
- IMPROVE EFFICIENCY OF PEOPLE
- MAINTAIN WELLBEING OF PEOPLE
- FOCUSES OF DESIGN/UX/ENJOYMENT
- CONSTANTLY CHANGING ENVIRONMENT, FOCUSES ON INDIVIDUAL RATHER THAN SPACES, ROOMS, FACILITIES

SMART BUILDING SHOULD COMBINE ALL AS A STRONG BASIS

WHAT IS THE BENEFIT OF BUILDING A SMART BUILDING?

Financial benefits

- Cost Reduction in energy consumption / energy costs (i.e. through HVAC analytics)
- Reduction in equipment maintenance costs (due to fault detection / predictive maintenance)
- Reduction in maintenance staff time, and subsequent staff costs (cleaning route optimization, dynamic scheduling)

Asset valuation

- Increase asset value associated with more future-proofed smart buildings
- Increased revenue
- Reduced rental voids - smart buildings attract and retain better tenants

Non-financial benefits

- Human productivity - i.e. health & wellness

Example: Air Quality - increased cognitive performance with good air quality. Smart technology to link building utilization to air flow (HVAC) means more productive end users across various cognitive domains.

STAND OUT IN A COMPETITIVE
REAL ESTATE MARKET

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20% RENTAL PREMIUM

SMART BUILDING BENEFITS FOR LANDLORDS

30%

Digital buildings also attract a higher presence of tech, media and telecoms occupiers with a 30 % share of occupancy to their names. In non-digital buildings, this share drops by more than half at 14%.

44%

Smart Buildings, those who mix Smart features, a connected infrastructure, and a green strategy, offer a 44% premium on net rents and transaction prices per square meter *“European Commission”*

35%

Intelligent buildings commanded an estimated 5% to 35% higher sales value *“European Commission”*

43%

Investors in the EU region highlighted the importance of implementing smart technology to deliver a best-in-class user experience. In fact, 43% wouldn't invest in a property that doesn't have smart technology. *“WiredScore”*

30%

Optimized energy usage through the implementation of smart technologies, can achieve energy savings of around 30% compared to conventional buildings. *“Precedence Research”*

79%

79% of office workers would like their office to be technologically advanced. *“HR Magazin”*

WHY NEOX?

- WE KNOW THE MARKET
- WE HAVE A CLEAR DEFINITION OF SMART BUILDING
- WE HAVE APPROPRIATE KNOWLEDGE AND EXPERTISE AND A STEEP LEARNING CURVE
- WE HAVE A FUTURE-PROOF TECHNOLOGY, CONFIRMED BY THE MARKET
- WE KNOW THAT NO READY-MADE SOLUTION IS AVAILABLE ON THE MARKET



SAVE MILLION EUROS AND
SEVERAL YEARS WITH US

VALUES THAT WE CREATE



SMART BUILDING SERVICES

- CONSULTATION
- PROJECT/PROGRAM MANAGEMENT
- SMART BUILDING SOLUTION INTEGRATION
- ACCREDITATION
- OPERATION AND SERVICES

SMART BUILDING PLATFORM

- FLEXIBLE
- MODULAR
- CAN BE EASILY INTEGRATED TO 3RD PARTY SOLUTION PROVIDERS
- FOCUS ON UI/UX